# **Account Managers**

### **Personalised Support**

Account Managers provide personalised support tailored to your specific shipping and logistics needs. They take the time to understand your unique business requirements, challenges, and goals, ensuring that the One World Courier shipping platform is performing efficiently, and aligned to individual business objectives.

#### **Expertise and Guidance**

Your One World Courier Freight Account Manager is like having your personal freight expert who is always on-hand. They know the ins-and-outs of the industry and share their knowledge to help you make better decisions on carrier selection, customs regulations, and documentation requirements. Their expertise can help streamline freight operations and minimise shipping errors and reduce the occurrence of delivery delays.

#### Save Time and Money

As a business owner you'll likely have multiple responsibilities and time constraints. Having an Account Manager to handle the intricacies of freight management can save significant time and effort. They'll take care of tasks such as booking complex shipments, tracking pickups and deliveries, resolving issues, and handling paperwork, allowing business owners and managers to focus on other core aspects of their role.

### **Cost Optimisation**

Freight Account Managers understand the importance of cost optimisation for your business. They can identify opportunities for cost savings by negotiating better rates with carriers, suggesting alternative shipping methods or routes, or leveraging technology and analytics to optimise business-critical shipping and logistics operations.

## Continuous Improvement

Your One World Courier Account Manager is forever committed to developing and maintaining a long-term partnership. They seek feedback and monitor performance, and continuously strive to improve our services. By actively engaging, we can identify areas of improvement, implement process enhancements, and adapt to the ever-evolving demands of Australian businesses.

#### **Proactive Communication**

Your account manager serves as a single point of contact for all freight-related matters. They proactively communicate providing updates on shipments, alerting you about potential issues or delays, and addressing any concerns promptly. This proactive communication helps build trust and ensures transparency throughout the shipping process.



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